

## Today's Agenda (first half):

- USDA Rural Energy for America Program (REAP) Tracey Krespach 9:15 (Grants, Incentives, and other Opportunities)
- Rappahannock Electric Solar Opportunities Meghan Jennings 9:45
   (Working with Your Co-Op Utility)
- Dominion Energy Solar Opportunities Austin Jones 10:00
   (Working with your Investor Owned Utility)
- Solar United Neighbors Ben Hoyne 10:15 (Identifying Vendors and Contract Options)

------10 Minute Brain Break-----

Virginia Cooperative Extension – John Ignosh
 (Virtual Presentation on Energy Management, Off Grid Solar Applications, and Grid-Tied Utility Interactive/Net Metering Solar PV)

## Today's Agenda (second half):

----- 11:30am – 12pm LUNCH (from Wellness Kitchen) ------

#### Solar Energy Experience at Farms and Rural Businesses

<ul> <li>Service provided by Solar Installer - Russ Edwards (Tiger Solar)</li> </ul>	12:00
<ul> <li>Solar at a Brewery – Kevin Powers (Powers Farm &amp; Brewery)</li> </ul>	12:15
<ul> <li>Solar on a Cattle Farm in Easement - Robert Ellis (Clifton Farm)</li> </ul>	12:25
Panel Question and Answers (moderator – Tim Mize w/Extension)	12:35
Wrap – Up	12:50

Workshop Concludes at 1pm

## Types of Solar

- Off-Grid Solar
- Behind-the-Meter
   Distributed Solar
- In-Front-of-the-Meter Small Scale Generators (≤3MW)
- Utility-Scale Solar (> 3MW)



## Types of Solar

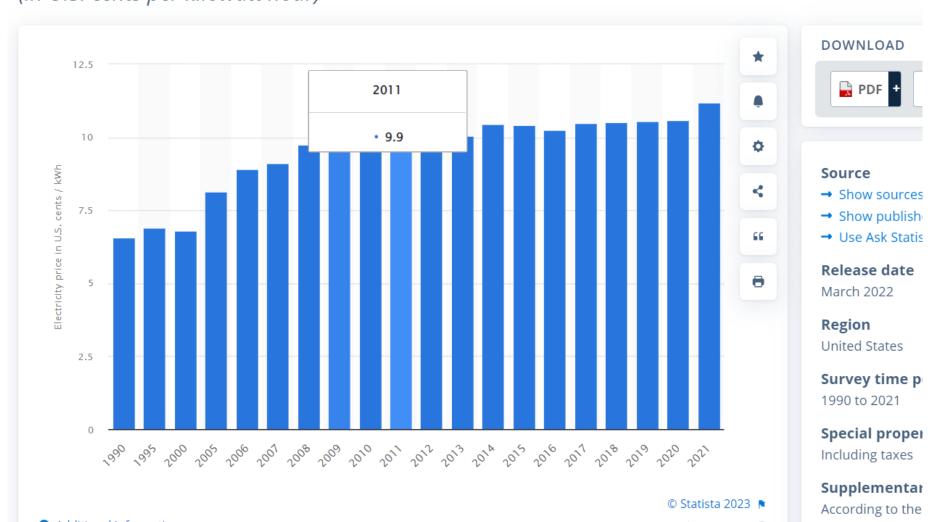
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## Why Now?

#### Average retail electricity prices in the United States from 1990 to 2021

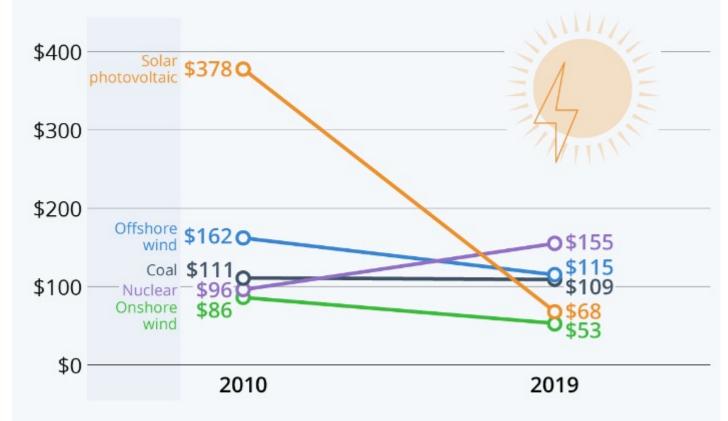
(in U.S. cents per kilowatt hour)



## Why Now?

# The Falling Cost of Renewable Energy

Price per megawatt hour of electricity, by source\*



<sup>\*</sup> Global weighted average of levelized costs of energy (LCOE), without subsidies. Source: OurWorldinData.org

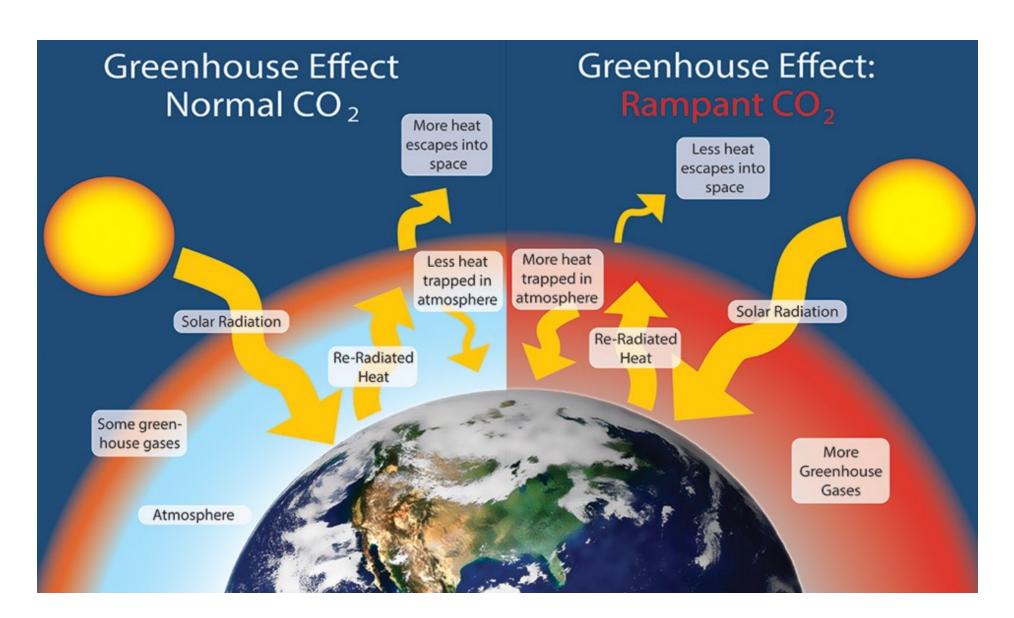








## Why Now?





### Solarize Piedmont

The campaign kicks off with the Local Energy Alliance Program in July 2023!

Learn more at pecva.org/solarize

