

# SOLAR ON THE FARM WORKSHOP PIEDMONT ENVIRONMENTAL COUNCIL

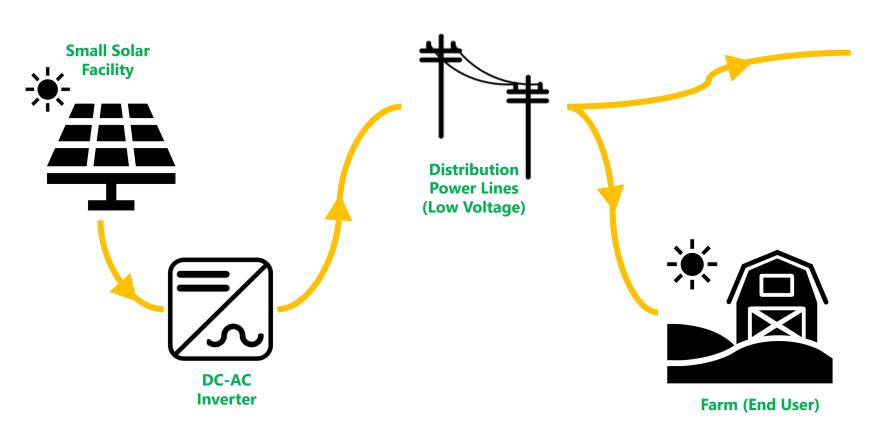
January 27, 2023 Austin Jones | Manager – Business Development, Distributed Energy Resources

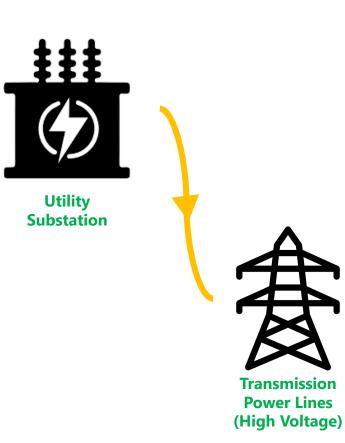


### **Solar Power Overview**



How does small scale solar energy get from the facility to my farm?





### **Solar Power Overview**



Why would I put a solar facility on my farm?

Solar can be an important part of your home and farm energy plan

# **Environmental Sustainability**

- Energy Independence
- Want to go "Green"
- Preserve the environmental integrity of your community

# **Economic Benefit**

- Want to save money on electric bill
- Make money by hosting a solar facility
- Supplement farming income

## **Economic Benefit Options**



How do I make money from a solar facility on my farm?

Consider the economic impacts to your family and farm first

# Net Metering

A special metering and billing arrangement with Dominion Energy that allows customers to offset their electric usage with their own renewable energy generation

- Self-funded Facility
- Net Metering PPA
- Traditional PPA with 3<sup>rd</sup> Party
- PPA Pilot from VA SCC

# Land Lease / Sale

Dominion Energy will lease or buy a portion of farmer's land to build a solar facility that will be used to serve local communities

- No money out of your pocket to build a solar facility
- Passive income source
- Long-term revenue source with a lease

## Solar Development Program



What is Dominion doing in the distributed solar space?
Working with landowners to build small-scale solar across Virginia



Corporate Sustainability & Growth Goals

#### **Dominion Energy Solar Project Development**

- Development of 715MW of small scale/distributed solar
- Projects in the 1MW to 3MW range
- Working with landowners that have at least 10 acres available for solar



Virginia Clean Economy Act

**Solar Project Acquisitions** 

**Solar Project Power Purchase Agreements** 

## **Key Takeaways**



Distributed Solar can be an important part of your farm; not whole farm

**Dominion Energy is actively seeking land** from farmers and landowners for solar development

Contact Dominion Energy with any solar questions



#### LAND TO SOLAR INFORMATION

#### **NET METERING INFORMATION**





https://www.dominionenergy.com/virginia/renewable-energy-programs/land-to-solar

https://www.dominionenergy.com/virginia/renewable-energy-programs/net-metering